

DMM District

1st Quarter Executive Committee Meeting

Friday, October 21, 2016

4:30 PM

Present: Governor Terry Gorman, District Secretary-Treasurer Lori Cook, Governor-Elect Kevin Hammell, Past Governor Ken Schulz, Past Governor Don Stover, Lt. Governors: Sally Damm, Adam Walsh, Tom Nesby, Wayne Jeske, Keith Gilleshammer, Jim Bisek, Snuffy Kruger. Absent: Trent Westmeyer, Jenny Lightfoot

Called to Order: Governor Terry Gorman called the meeting to order at 4:35pm

Invocation: Given by Governor Elect Kevin Hammell

Pledge of Allegiance: Lead by Governor Elect Kevin Hammell

Toast to Canada: Given by Jo-Anne Pelzer

Welcome & Introductions: Governor Terry Gorman introduced the head table and welcomed OI Representative, our Regional Vice President and DMM member – Sue Fix

Approval of Agenda: Moved by Ken Schulz, Seconded by Adam Walsh seconded, Motion Carried.

Approval of previous minutes: DMM District Convention Executive Committee August 11, 2016 – Bloomington, MN meeting minutes were presented for approval. Moved by Kevin Hammell, Seconded by Keith Gilleshammer, Motion Carried.

Approval of 2015-16 Year End Financial Report: Presented by Jo-Anne Pelzer. Notable comments, Governor line item higher due to increased travel by Governor to build clubs. Leadership Development lower than expected due to lack of attendance by Lt. Governors. Moved by Jim Bisek, Seconded by Snuffy Kruger, no discussion, motion carried.

Approval of 2016 DMM Convention Financial Report: Presented by Jo-Anne Pelzer. Moved by Ken Schulz, Seconded by Adam Walsh. Motion carried, with 1 abstention by Jim Meyers.

Immediate Past Governor Remarks: Presented by Immediate Past Governor Ken Schulz. Ken spoke on the remarkable year he had.

Old Business – None

New Business:

2016-2017 DMM budget: Presented for approval by Lori Cook. Items of note: Increased travel costs due to travel to Winnipeg for the Convention. The approval of the district paying for rooms and registrations for dignitaries for the quarterly meetings may have a significant impact on long term reserves. Moved by Jim Bisek; Seconded by Don Stover, Motion Carried.

2017 District Convention: To be held in Winnipeg on August 10-12, 2017 at the Canad Inn Club Regent Casino hotel. Jo-Anne Pelzer presented the preliminary budget for approval. Current conversion rate is 1.30. Moved by Kevin Hammell, Seconded by Adam Walsh, Motion Carried.

Governor Remarks: Governor Terry Gorman discussed the importance of paying attention to the attrition rate, which is approximately 17%. We need to talk to clubs and members to see what we can do to keep them. With 2133 member starting the year, a 17% attrition is substantial. Important to keep adding members to offset that loss, to maintain and more importantly grow. He also reviewed the new Honor Club requirements.

Appoint District Policy Review Committee: The following members were appointed to the committee: Lori Cook, Jo-Anne Pelzer, Gloria Kloster, Ken Schulz, Kevin Hammell and Terry Gorman.

Future meetings: 2nd Qtr meeting will be a conference call on February 19th at 7pm. 3rd Qtr District meeting will be in St. Cloud at the Courtyard by Marriott on April 28-29th, 2017, and the District convention will be in Winnipeg at the Canad Inn Club Regent Hotel and Casino on August 10-12, 2017

Lt. Governor reports: The Lt. Governor from each zone represented reported various new year start up activities.

New Club Building: Jim Meyers spoke of the current locations in various levels of organization: Lakeville, which currently has 10 members; St. Paul Highland; Roseville; Watertown, MN; Northfield & Carrington, ND. The requirement is 15 members to form a club. We need 3 new clubs for Distinguished District. If anyone know of a town interested in starting a club, let Jim Meyers know, we have resources to help.

Governor Elect remarks: Kevin Hammell deferred his comments to Saturday's business session.

O.I. Representative remarks: Great Plains Region Vice President Sue Fix spoke on the importance of Health, not only to all of us individually, but for our family as well as our clubs. We need to focus on attaining Honor Club status which will make your club healthy. Use the NOW program to your advantage.

Growth program: Terry Gorman and Gita Hendricks: Continue to ask members to join... it's just that simple! More to be discussed on Saturday.

Meeting adjourned at 5:50 pm

Minutes DMM Board of Directors

October 22nd, 2016 Grand Forks, North Dakota

Clubs present: 35001, 35005, 35014, 35021, 35027, 35051, 35055, 35070, 35078, 35096, 35111, 35116, 35123, 35124, 35125, 35130, 35131, 35140, 35143, 35150, 35151, 35153, 35156, 35157, 35163, 35166, 35171, 35204, 35210, 35230, 35231

Past Governor Ken Schulz presented awards for 2015-16 year at breakfast, he also announced the following nominees for the 2015-16 DMM Roger L Haas Optimist of the Year Award: , Rich Baumann – New Ulm, Janet Brubakken – Brookings, Tim Goetz – Grand Forks, Jon Hartsuiker – Brandon Valley, MN, Dan Hupe – Saint Boniface. Carmen Bakken, Jim Bisek and Fred Urso were the committee members who evaluated the candidates. Past Governor Ken Schulz chose Dan Hupe for the award.

Call to Order: 9:05 a.m.

Opening Ceremonies: included presentation of colors by the Holy Family Catholic Church Boy Scout Troop #13, National Anthems by the Grand Cities Children's Choir, welcome by Mayor Michael Brown who is also a Friend of Optimist, introduction of Regional Vice President Sue Fix, introduction of Past Governors and Past District Secretary Treasurers, welcome of 3 1st Timers, recognition of 7 2nd timers who were presented with a \$5 rebate on their registration, and the passing of the gavel to Governor Terry Gorman.

2015-16 Finance report: Moved by Jo-Anne Pelzer, seconded by Jeri Gorman to accept the financial statement ending 9-30-2016 as presented. Carried.

Minutes from previous meeting: Moved by Jo-Anne Pelzer, seconded by Don Clausen to accept the minutes as presented for the DMM Convention, August 11-13, 2016. Carried.

2016 Convention Update: Presented by Jo-Anne Pelzer, \$335.30 profit. Remarked that we need a better way to report credentials, Jo-Anne to propose a change to the policy to address this.

2016-17 Budget: Moved by Lori Cook, Seconded by Jim Bisek to accept the budget. Carried.

2017 Convention: Presented by Jo-Anne Pelzer, to be held at the Canad Inn Club Regent Casino Hotel, room rates are expressed in Canadian, current exchange rate of 1.30. There will be a children's program. Registration rate will be determined later based on exchange rate. You will need a passport to return to the U.S. Check your cell phone package to not incur roaming charges.

State of the DMM: Governor Terry remarked we have 2133 members, typical attrition is 15-17%. Need to bring in lots of members. We need 3 new clubs and +25 in members to be distinguished. Clubs should follow the new honor club requirements. Fill out your President Pride report as year progresses – but don't submit it until September 30th. We want to be Distinguished! Watch the district website for more details.

Governor Elect remarks: Kevin Hammell is looking for member to volunteer to be part of his team. He is striving to have the DMM have it's 5th consecutive year as Distinguished.

Past Governor remarks: Ken Schulz shared that we are providing great services to the kids, and we need to continue. Proud to be the Immediate Past Governor and proud of the district for ending the year a +35 in membership and once again earning Distinguished status! Looking forward to another good year, and asked that we support Governor Terry.

The district recognized the recent passing of Carol Kruger with a moment of silence.

Essay: Jeri Gorman present the Essay them of “Chasing Optimism in the Face of Challenges”. Deadline for submission is by Feb. 28th, must be sent to Jeri Gorman. There is a \$10 entry fee.

CCDHH: Ginny Bisek remarked that the info for this contest is on the website and will be in the district newsletter. Deadline is April 15th. There is a \$75 entry fee to the District. There is no age limit. There are marketing materials available online at optimist.org that you can use with local papers, etc.

Oratorical: Dave Nichols stated the contest will be run the same as last year with a World contest. It will be combined gender and clubs must do a combined gender contest as well. The theme is “What the World Gains from Optimism”. There is a \$100 entry fee to the District to offset the additional cost of a Regional and World contest. We will not be sending the contestant to St. Louis to compete. Both 1st and 2nd place winners will receive a \$2500 scholarship.

2018 Convention Bid: Kevin Hammell presented Rochester’s bid for the convention. Unanimously approved by the Board of Directors.

OI Foundation: Carmen Bakken presented the program and accepted donation checks.

CCOF: Wes Shewchuk presented the program and accepted donation checks.

CCC: Linda Grulke presented the program and fundraising ideas, and accepted donation checks.

New Club Building: Jim Meyers listed possible club locations, and provided information on resources to help.

District Growth / Membership: Gita Hendricks reminded us that fall is the time to clean-up non-members and start replacing.

Candidate Qualifications: Don Stover and Ken Schulz presented Carmen Bakken as a candidate for 2020-21 year, we still have a 2 year gap to fill.

How to Use Facebook: Jessie Poskozim and Tim Goetz presented a webinar on how to use Facebook to promote your club activities.

Club Activities: Arnie Odefey stated that he would like to see clubs doing more hands on activities like Tri-Star sports, teen parties, reading, mentoring , etc.

Personal Growth: Cheryl Bergstrom presented the changes to the Personal Growth programs. PGI program is not going away – you can complete the levels. If not actively doing PGI – you should do the PDP program – however no previous accomplishments prior to 10/1/16 will be allowed.

Internet Safety: Star Munch provided a lot of information, she will provide more information via the DMM Dispatch. You can order an Internet Safety kit from Optimist International.

International Convention 2017: Ken Schulz presented info on the OI 99th Annual Convention July 6-8, 2017 (Albuquerque, NM) – encouraged membership to register early for lodging.

3rd Qtr Board meeting: Jim Bisek presented information on the upcoming meeting in St. Cloud to be held at the Marriott hotel on April 28-29. Registration is \$55. Hosts to the District Oratorical and CCDHH contest.

First Timers Awards: Great participation, Cole Spavin was the contest winner.

Regional Vice President remarks: Sue Fix shared an inspirational message to: Appreciate the present, improve your future by working on it today, accept others, provide kindness, along with many other inspiring thoughts on living life better for yourself and others.

Funds Raised: OIF - \$1867; CCOF - \$702, Boutique - \$582; CCC – \$1876

Credentials Report: Special thank you to the members of Grand Forks club, in particular Curt Sandberg, Tim Goetz and Jim Holter for all their hard work to put on a fantastic board meeting. 74 attendees from 29 clubs.

Regional Vice-President Sue Fix duly installed the Board and was presented with a \$100 donation to the OI foundation of her choice.

Closing Remarks: Governor Terry thanked everyone for their attendance and left them with encouraging remarks.

Adjourned with the CREED at 4:05 pm

DMM FINANCIAL STATEMENT 2016-17							
Acct#	RECEIPTS	Budget 16-17	1st qtr	2nd qtr	3rd qtr	4th qtr	YTD
100	District Dues	29,496.00	17413.5	3675			21088.5
110	Allotment from OI	1,586.00	463.27				463.27
120	District Convention	12,000.00					0
130	District Meetings & Conferences	8,750.00	3450				3450
132	Boutique Sales	1,500.00	385.5				385.5
140	Oratorical Contest	1,500.00					0
141	CCDHH	450.00					0
145	OIJGC						0
147	Essay Contest	200.00					0
150	Cash transfer from previous administration	20,201.00	20201.32				20201.32
155	Income from previous administration	244.00					0
160	Interest		2.49	1.98			4.47
180	Misc Income						0
	Total Receipts	75,927.00	41916.08	3676.98	0	0	45593.06
	DISBURSEMENTS						
200	Governor	2,500.00	228				228
210	Lt Governor	5,000.00	1587.75				1587.75
250	Secretary Treasurer	550.00	241.5				241.5
255	Governor-Elect (milage & perdeim Kevin)	1,200.00	232				232
260	Past Governors (mileage & perdeim Ken & Don)	1,480.00	306.5				306.5
265	Committee Chairs	6,400.00	2095.5				2095.5
310	Postage	100.00	9.4	12.1			21.5
320	Stationary & Office Supplies	200.00					0
350	District Convention	12,000.00					0
350.1	District Allocation - convention	945.00		945			945
355	Officer-Elect Training Leadership Developmt	2,000.00	459.23	59.62			518.85
360	District Meetings & Conferences	8,750.00	3120	100			3220
365	Boutique Supplies	1,500.00	279.56	54.5			334.06
370	Oratorical Contest	1,500.00					0
371	CCDHH	450.00					0
373	JOOI						0
380	OIJGC						0
390	Essay Contest	200.00					0
400	Badges of Office	50.00					0
410	Awards & Comp Supplies	3,000.00	997.6				997.6
420	Bank & Review	-	20.6				20.6
430	Telephone						0
440	NCB Comp Supplies	1,800.00					0
450	Gifts	200.00	200				200
455	International Rep Gifts	200.00		100			100
460	Cash transfer to Next Administration	10,757.00					0
470	Miscellaneous	300.00	22.92				22.92
475	Next Administration expense	1,000.00					0
480	Prev Administration Expense	1,200.00	1152.23				1152.23
500	Governor International Convention	1,600.00					0
540	SecTreas Intl Convention	1,450.00					0
550	Gov-elect International convention	1,350.00					0
551	SecTreas Designate Intl convention	1,350.00					0
561	OI Ambassador Int'l convention	500.00					0
562	DFR Int'l convention	250.00					0
563	NCB Intl convention	250.00					0
564	L&D Chair OI convention	250.00					0
566	Membership Chair to OI convention	250.00					0
570	Convention Complimentary Registration/Lodging	3,025.00	751.72				751.72
571	Conferene Complimentary Registration/Lodging	2,370.00	290.4				290.4
	Total Disbursements	75,927.00	11994.91	1271.22	0	0	13266.13
	EARMARKED FUNDS JOOI	209					
	CCDHH scholarship (until 2018)	1500					

1st Qtr DMM board meeting

October 21 -22nd, 2016

Grand Forks ND

Ramada Inn

FINANCIAL STATEMENT

Income:

Registrations: \$2950.00

CVB Grant: \$ 500.00

Total income: \$3450.00

Expenses:

Food/Beverage: \$2953.00

Bunco prizes: \$ 117.00

Grand Cities Choir: \$ 150.00

Total expenses: \$3220.00

Net Profit/Loss: \$ 230.00